



# OUR BUSINESS ACCOUNT

FOR RECRUITERS AND STAFFING COMPANIES

# freelancermap

## WHAT IS IT?

freelancermap is an open marketplace for freelancers, self-employed and agencies with over 250,000 users all over the world.

Find out how freelancermap can help you connect with talented freelancers who get the job done.

[FIND OUT MORE ON OUR FAQs](#) 



### **Transparent and open**

Connect with top IT talent without limitations or fees.



### **Our vision**

To connect talented IT freelancers worldwide with clients looking to hire them.



### **Boost your reach**

Place your company and projects in front of over 100,000 freelancers.




### **Talent worldwide**

One of the leading platforms in Germany (DACH region) and present worldwide.

# ABOUT US

FOR COMPANIES



freelancermap has been one of the **leading freelance platforms** in Germany for **over 14 years**.

We've connected international talent and companies **since 2012**.

# CONNECT WITH TALENT

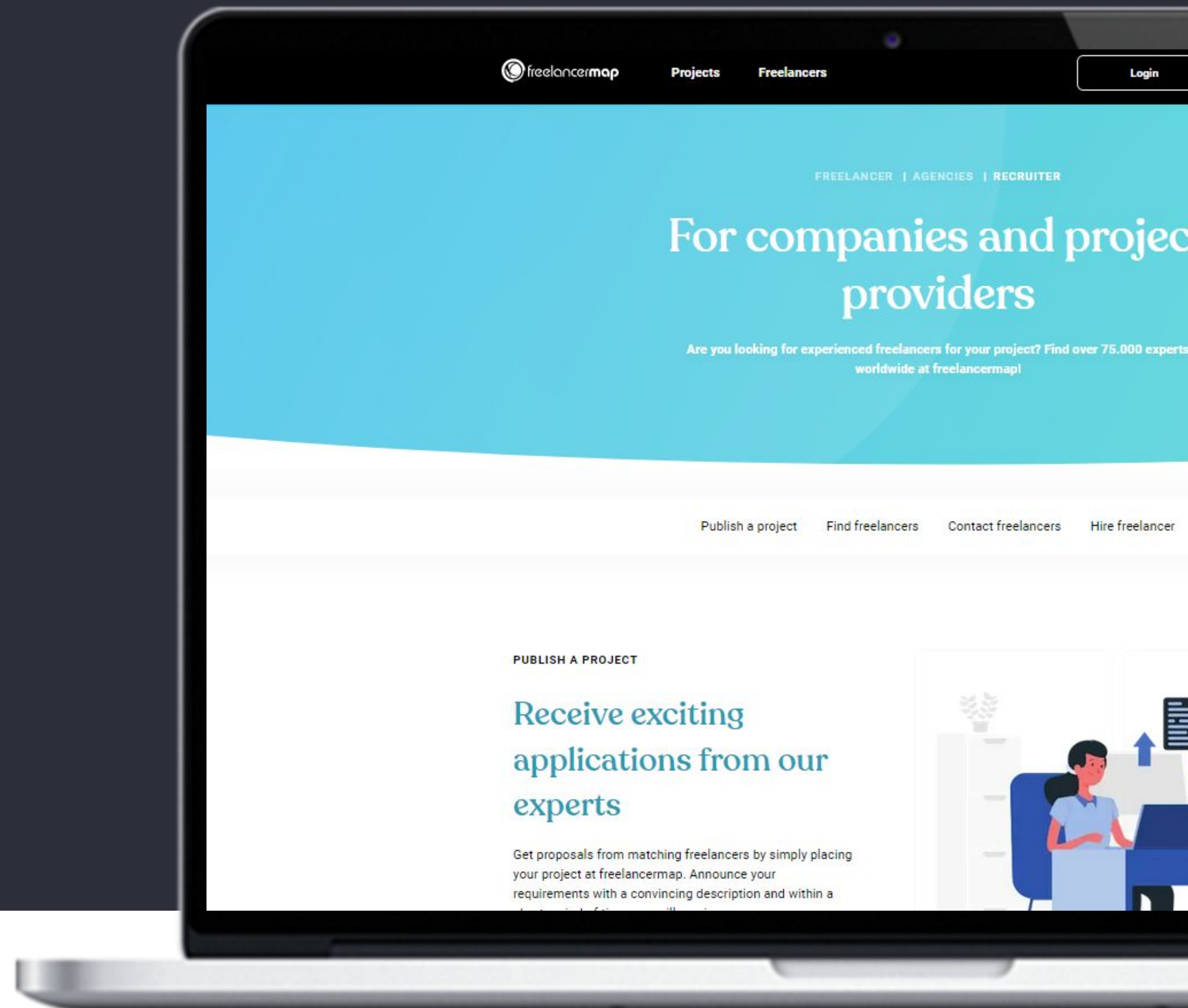
ON THE FREELANCER DIRECTORY

[SIGN UP FOR FREE NOW](#) 

## Find suitable IT experts

Browse freelancers or agencies in the freelancer directory. There are +90,000 expert profiles available. Over 35,000 clients are already using the platform to find suitable freelancers for their needs.

freelancermap does not take part in the hiring process. Decide on the work terms with each professional and hire them without commission fees.



# OUR MEMBERSHIPS

FOR RECRUITERS AND COMPANIES

MEMBERSHIPS AND COSTS 



## BASIC

- 2 job ads per month
- Unlimited messaging
- 1 x single account

**FREE (FOREVER)**



## BUSINESS

- Unlimited job ads
- 1 x company profile
- Download freelancers' CVs
- Automated project import

**€89/month or €708/year**



# BUSINESS ACCOUNT

FOR RECRUITERS AND STAFFING COMPANIES

## **Our business membership: A closer look**

Tailored to the needs of recruiters, headhunters and staffing companies, our business package offers you a central user management board for up to 10 colleagues and direct access to over 90,000 freelancers!



# INSIDE OUR BUSINESS MEMBERSHIP

HOW FREELANCERMAP HELPS YOU FIND FREELANCERS AND CONTRACTORS



## Post job ads on auto-pilot

Providing us with an XML feed is the fastest and easiest way to get your jobs on freelancermapping. Each interface is individually programmed - at no extra cost. Save valuable working time with our automated project import.

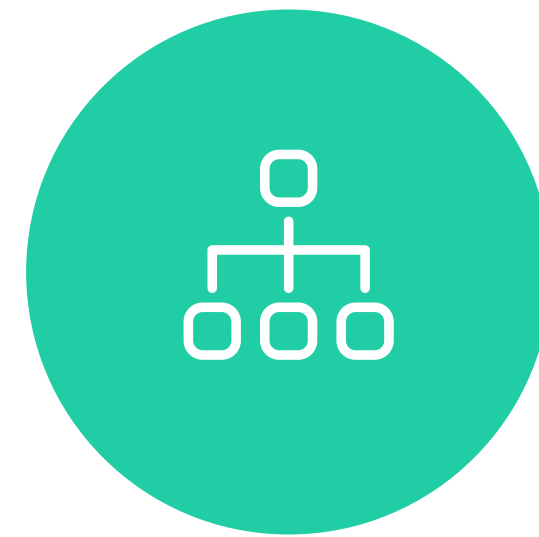
## Centralized user management

The business account allows you to create and manage multiple logins for your team. Book user logins as you need them, assign different roles, give admin rights and work easily with your team while keeping all information at one place.



## Company presentation

Introduce your company and team to the community and share relevant details and awards that make you a proud company. Get all your available projects organized and listed, too.



## Download CVs and more

Freelancers have the option to add CVs, work samples, or certifications to their profile. You can download these attachments directly from the profile view with the premium or business membership.



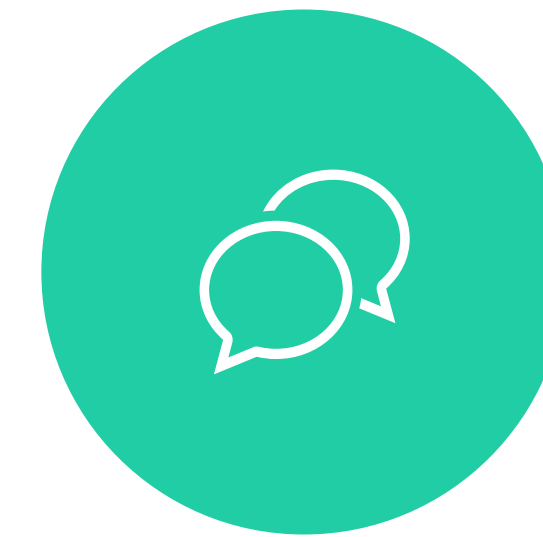
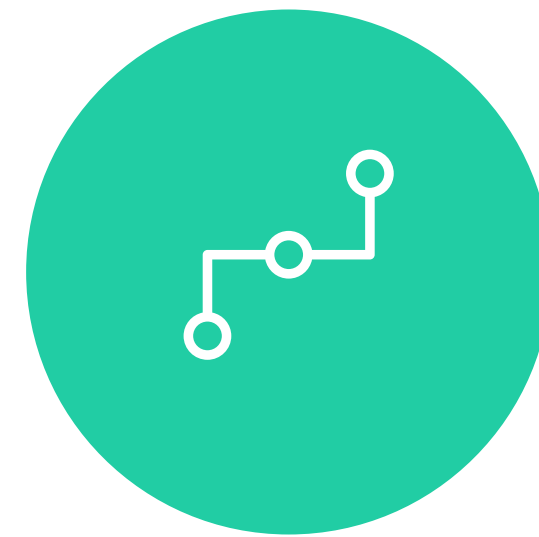
## Get connected with talent

Contact freelancers directly if you feel they will be a good fit for the project. Found several interesting freelancers? Contact them at once with a single message using mass inquiry.



### Find freelancers

Search for interesting freelancers, consultants or agencies based on their skills, location or hourly rate. Quickly find available freelancers in our open freelancer directory.



### Engage with freelancers

Review all received proposals and keep the conversation with those freelancers that better match your needs. Discuss about the tools and terms that you'll work on together



## **Hire freelancers and contractors**

Did you find the perfect freelancer for your project?  
Hire them without intermediaries. At freelancemap  
there are no intermediate contracts, agency fees or  
other hidden costs.

A person's hands are shown holding a smartphone, with the background being a blurred office desk featuring a laptop and various papers. A teal-colored rectangular box is overlaid on the left side of the image, containing white text.

# BUSINESS ACCOUNT

FOR RECRUITERS AND STAFFING COMPANIES

## **Our business membership: A closer look**

Dashboard overview, user management, access to CVs... Recruitment made simple!

# AUTOMATED PROJECT IMPORT

USE YOUR TIME WISELY WITH OUR BUSINESS ACCOUNT



## INDIVIDUAL INTERFACE

Providing us with an XML feed is the fastest and easiest way to get your jobs on freelancemap. We also integrate with Broadbean and LogicMelon.



## HUGE TIMESAVER

Already using software to create job ads? Then why manually publish projects? Keep your projects up-to-date with minimum effort.



## AUTOMATED CATEGORIZATION

Our import logic has an intelligent algorithm that - based on keyword density - automatically associates relevant categories to each project.



## NO EXTRA COSTS

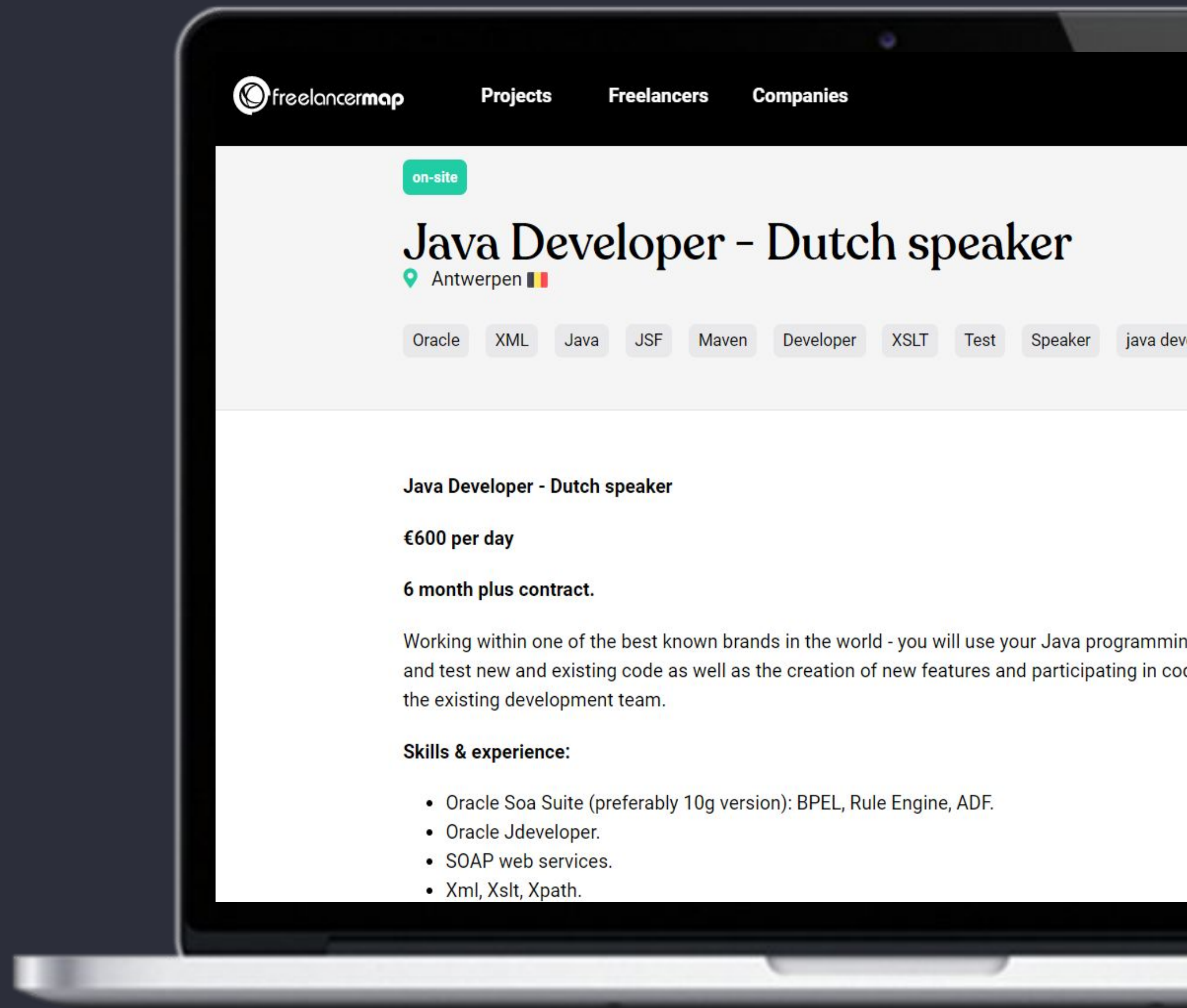
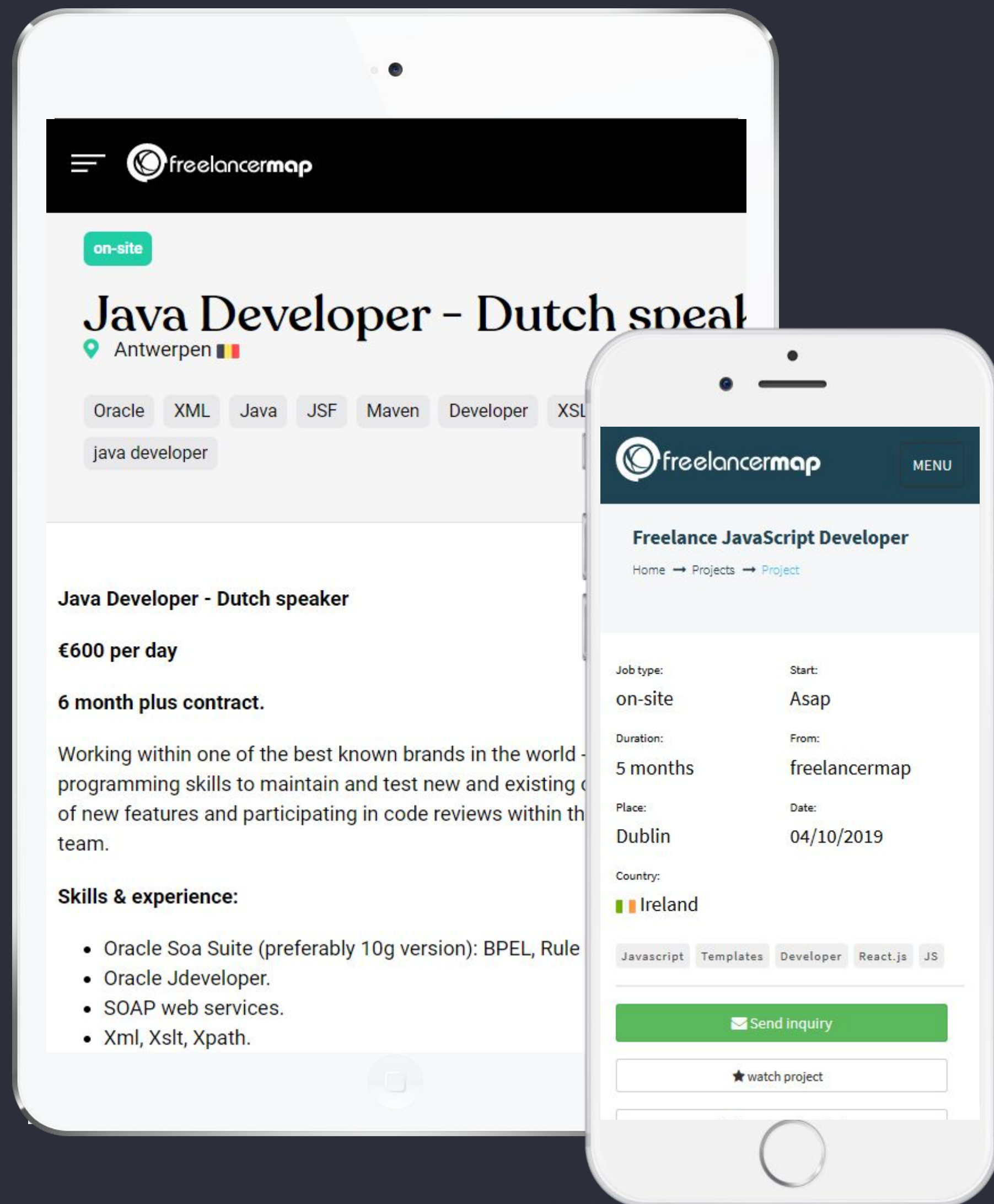
Both the installation and maintenance of the interface are completely free of charge. Get all your job ads listed on your company profile, too.





# JOB INTEGRATION ON OUR JOB BOARD

HOW DOES YOUR JOB AD LOOK LIKE?



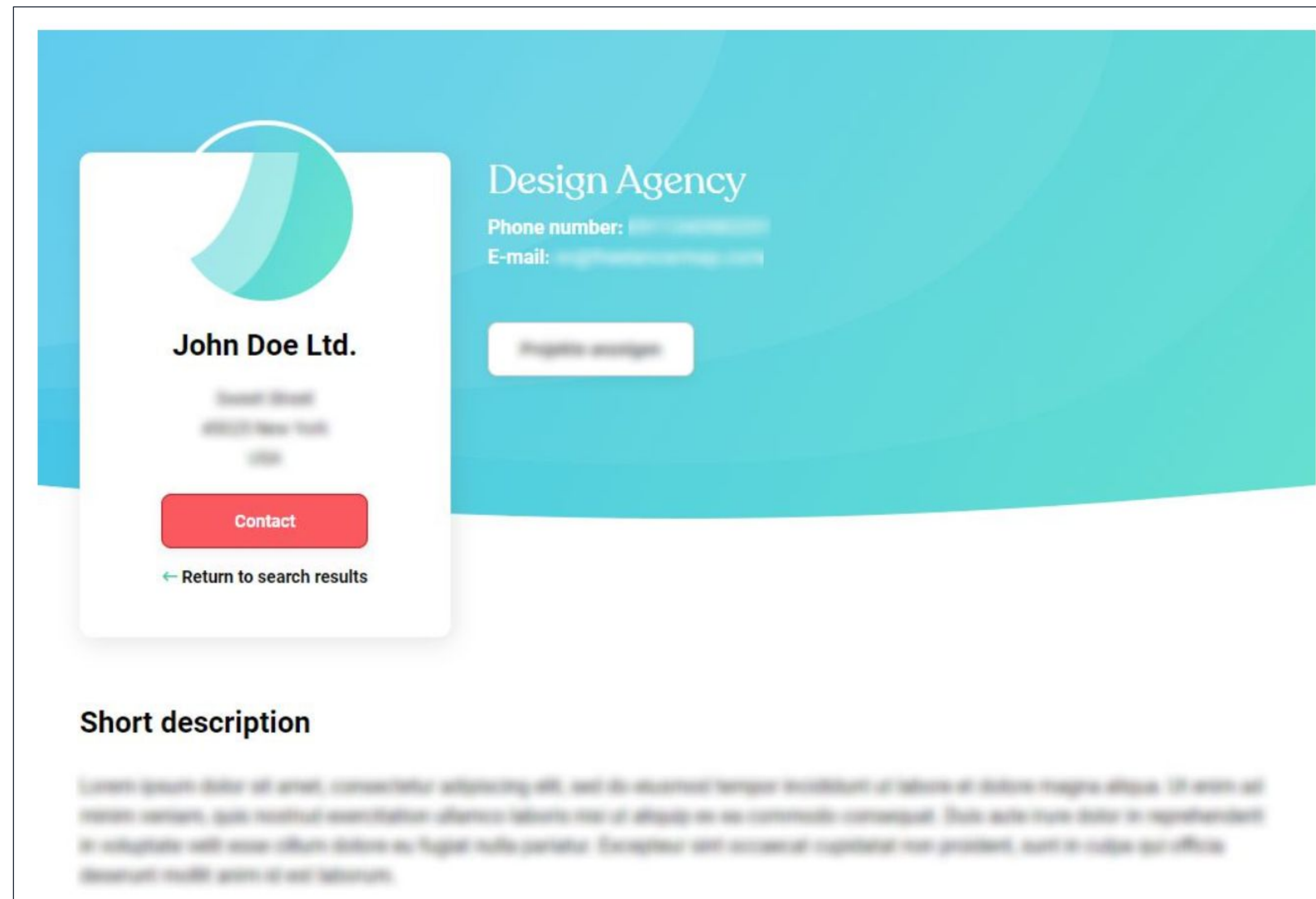
# COMPANY PROFILE

FOR RECRUITERS AND COMPANIES

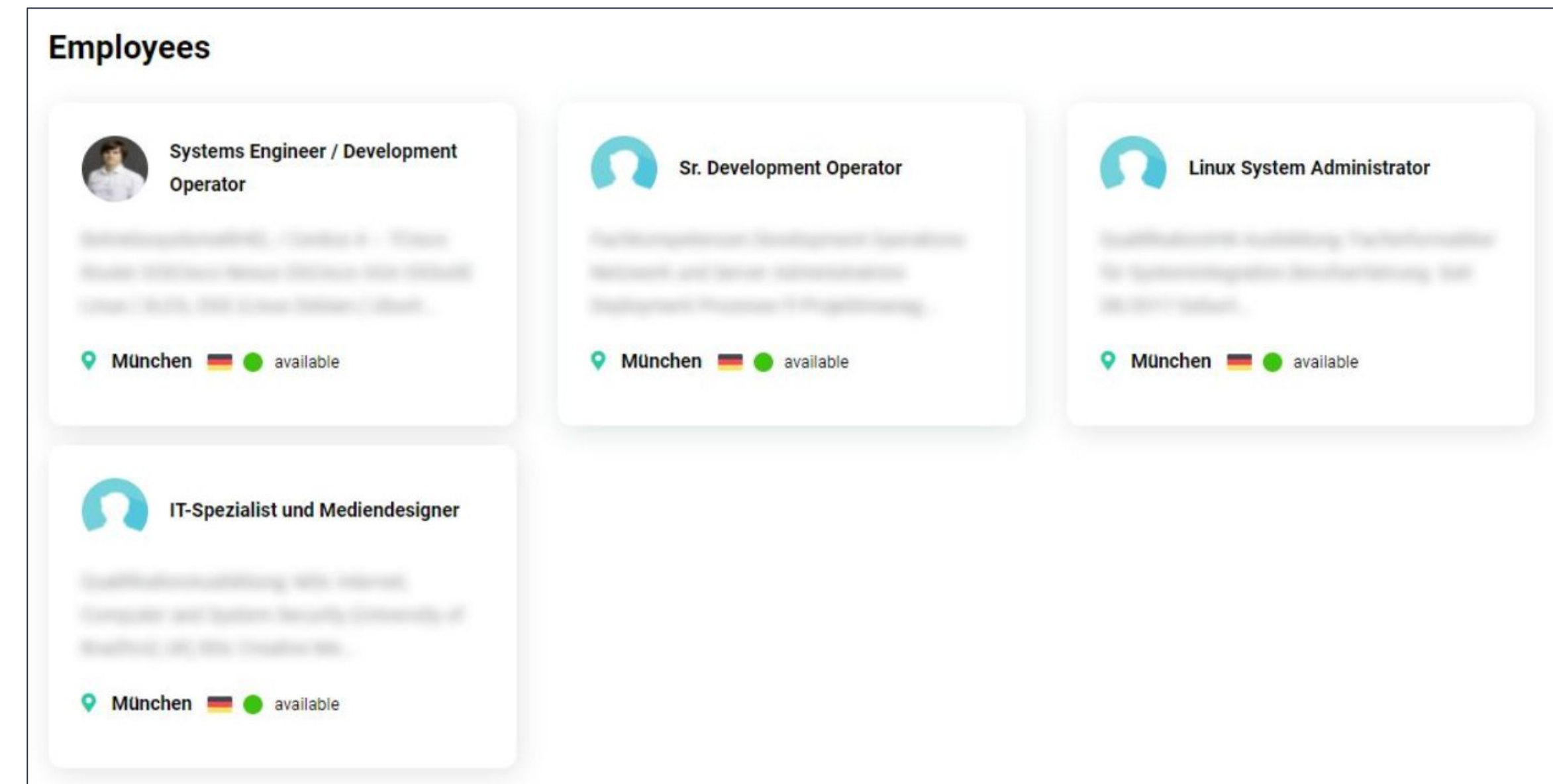
CREATE NEW PROFILE



Introduction and contact details:



Employees and open projects:



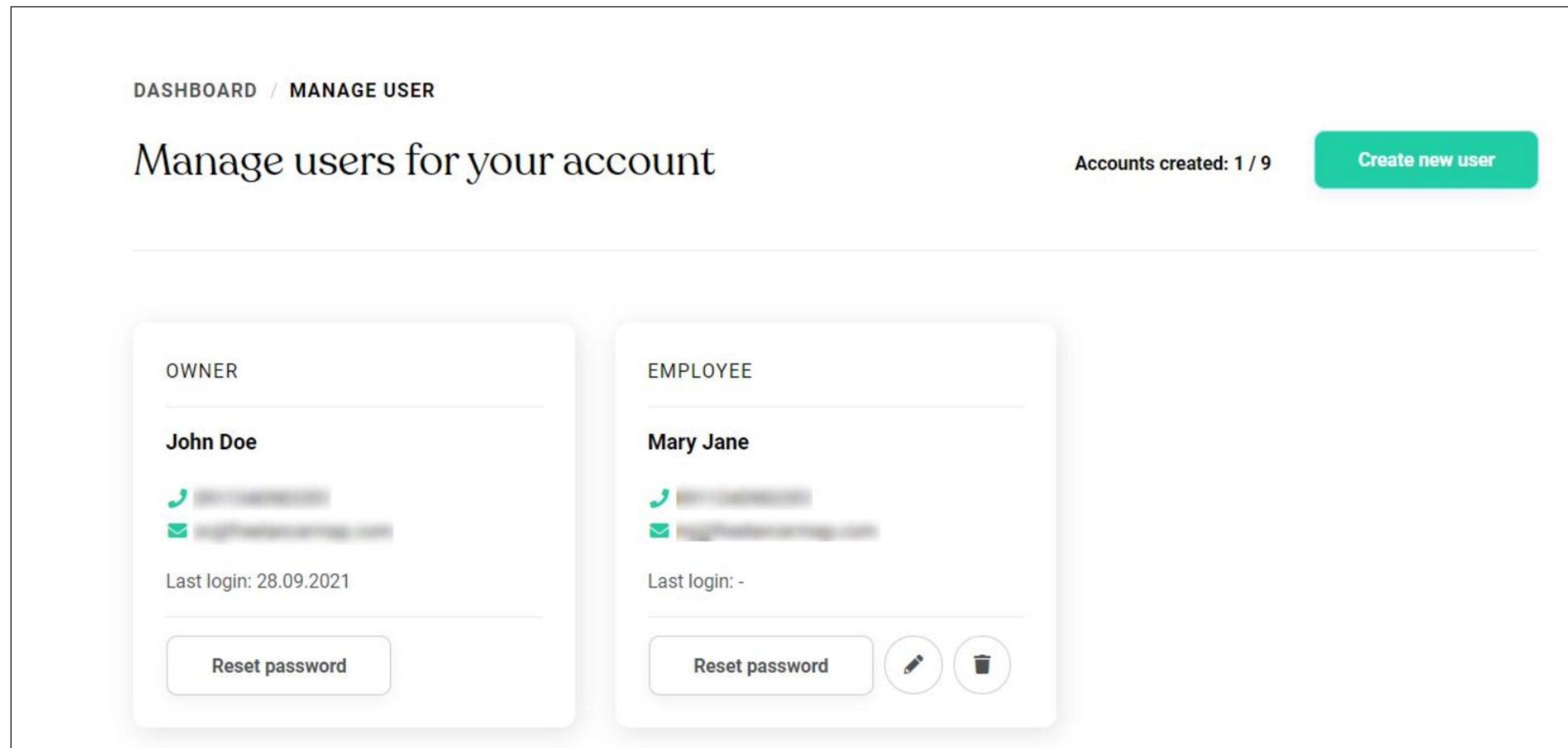
You will be able to briefly **present the company** and **the most relevant information** about your business. Your **employees and open projects** will be listed here.



# USER MANAGEMENT

FOR RECRUITERS AND COMPANIES

TO USER MANAGEMENT 





DASHBOARD / MANAGE USER

Manage users for your account Accounts created: 1 / 9 [Create new user](#)

**OWNER**

**John Doe**



 

Last login: 28.09.2021



[Reset password](#)

**EMPLOYEE**

**Mary Jane**

Last login: -

[Reset password](#)  

Create and manage **multiple logins for your team**. You can buy user logins as you need them.

Assign different roles, give **admin rights** and work easily with your team while keeping all information at one place.

Every team member will keep their **own login data** and enjoy all benefits of **premium members**.

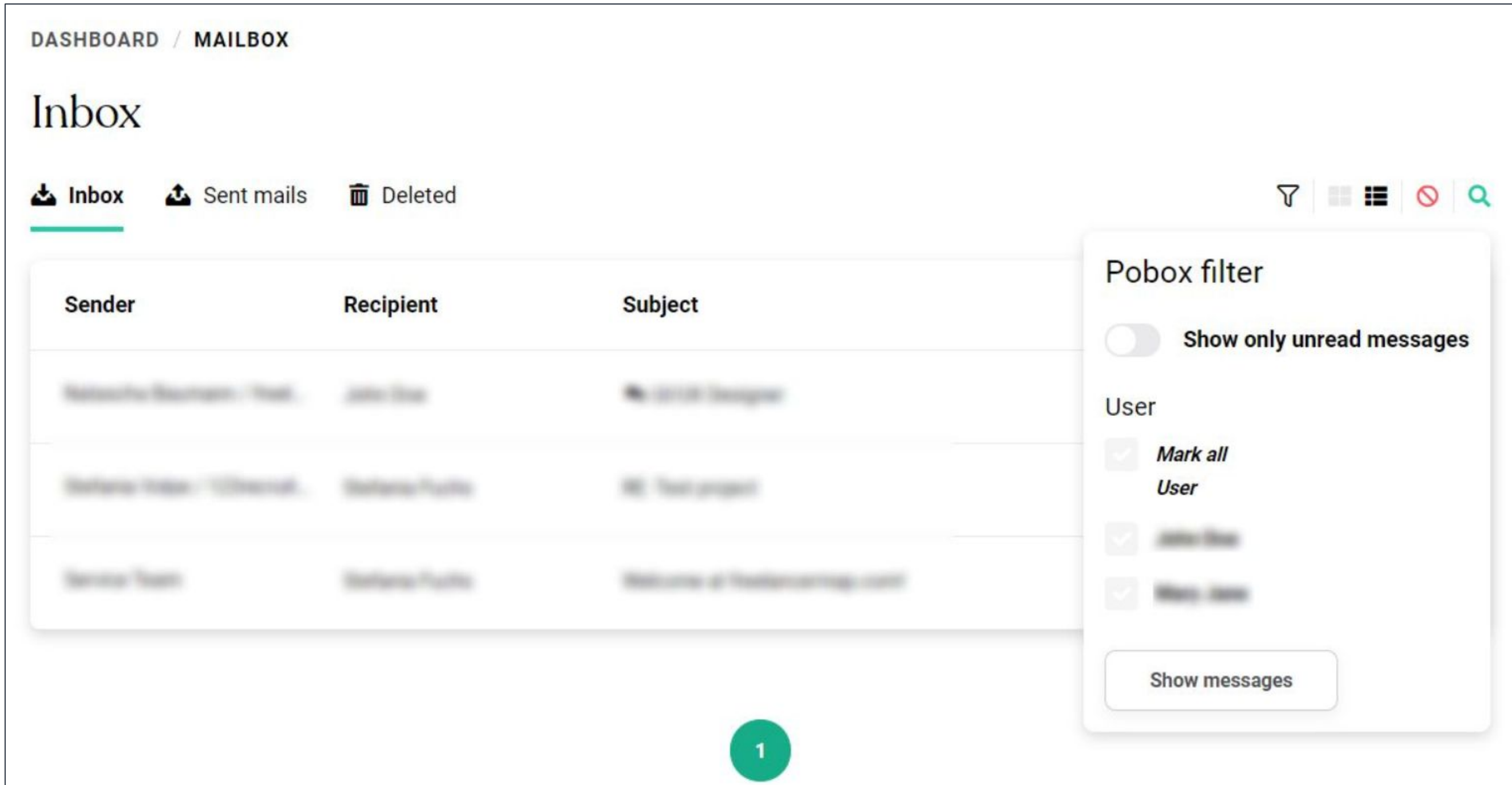
**Hint:** If a team member already has an account created at freelancemap, please contact the freelancemap team to migrate the old account to the business account.



# CENTRALIZED MAILBOX

FOR RECRUITERS AND COMPANIES

BUSINESS MAILBOX 



DASHBOARD / MAILBOX

## Inbox

[Inbox](#) [Sent mails](#) [Deleted](#)

Sender	Recipient	Subject
John Doe	John Doe	Hi, I'm a recruiter
John Doe	John Doe	Hi, I'm a recruiter
John Doe	John Doe	Hi, I'm a recruiter

Pobox filter

Show only unread messages

User

Mark all User

John Doe

John Doe

Show messages

1

Manage all team and candidates correspondence from your admin account.

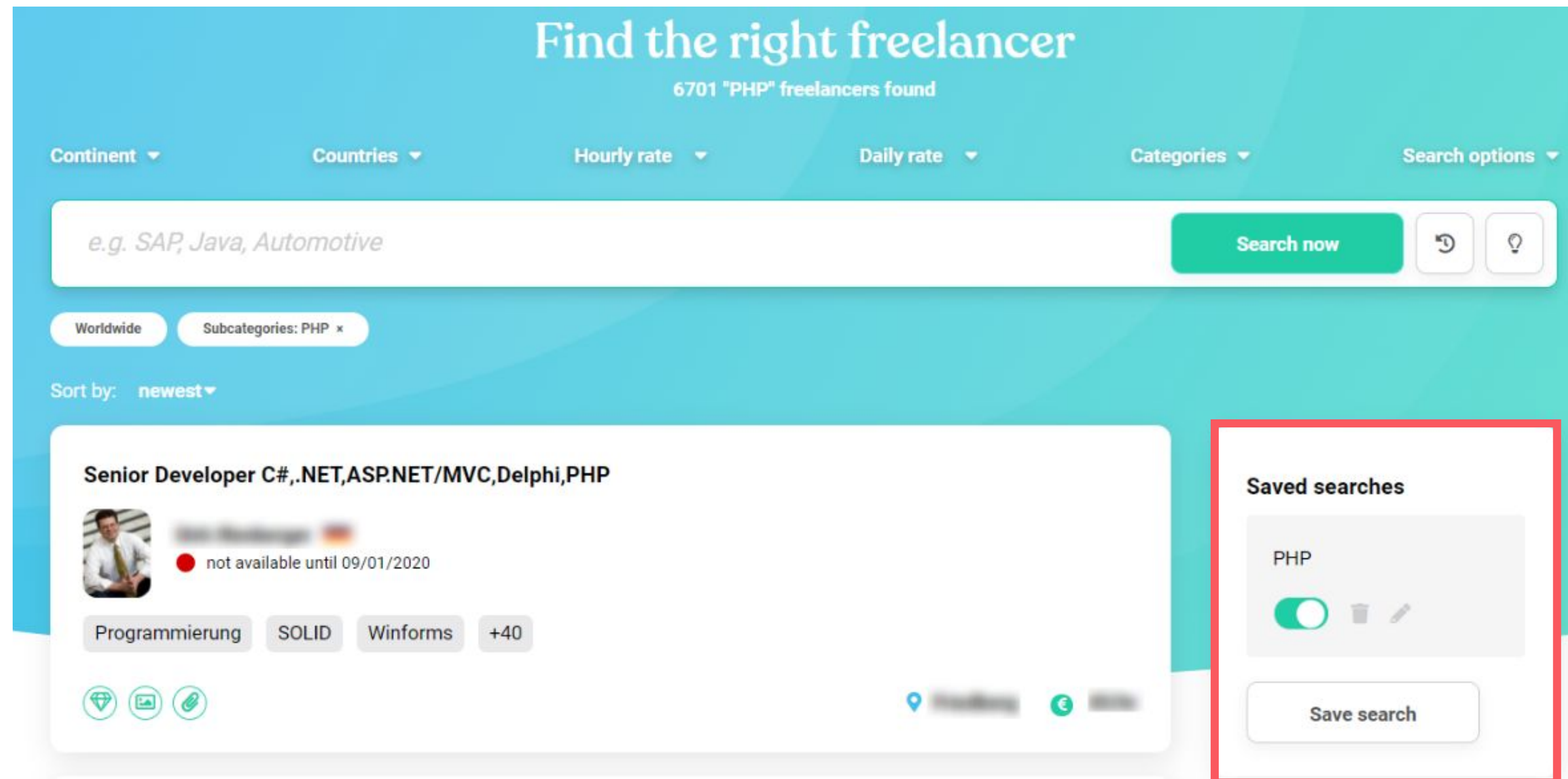
The account owner mailbox will list not only their own mailbox but they will also be able to **manage the mailbox from the rest of the team.**

Using the “**Pobox filter**” and selecting a consultant or recruiter within your team, the view will show the mailbox from that member of the team only.

# FIND IT TALENT

FOR RECRUITERS AND COMPANIES

FREELANCER DIRECTORY 



The screenshot shows the 'Find the right freelancer' search interface. At the top, it displays '6701 "PHP" freelancers found'. Below this are several filter tabs: 'Continent', 'Countries', 'Hourly rate', 'Daily rate', 'Categories', and 'Search options'. A search bar contains the text 'e.g. SAP, Java, Automotive' and a 'Search now' button. Below the search bar, there are filters for 'Worldwide' and 'Subcategories: PHP'. A 'Sort by: newest' dropdown is also visible. The main content area shows a profile for a 'Senior Developer C#, .NET, ASP.NET/MVC, Delphi, PHP'. The profile includes a photo, a red dot indicating 'not available until 09/01/2020', and skill tags like 'Programmierung', 'SOLID', 'Winforms', and '+40'. At the bottom of the profile are icons for a diamond, a document, and a link. To the right of the profile, a 'Saved searches' panel is highlighted with a red border. It shows a search for 'PHP' with a toggle switch that is turned on, and a 'Save search' button below it.

Search for interesting freelancers, consultants or agencies based on their **skills, location or hourly rate**.

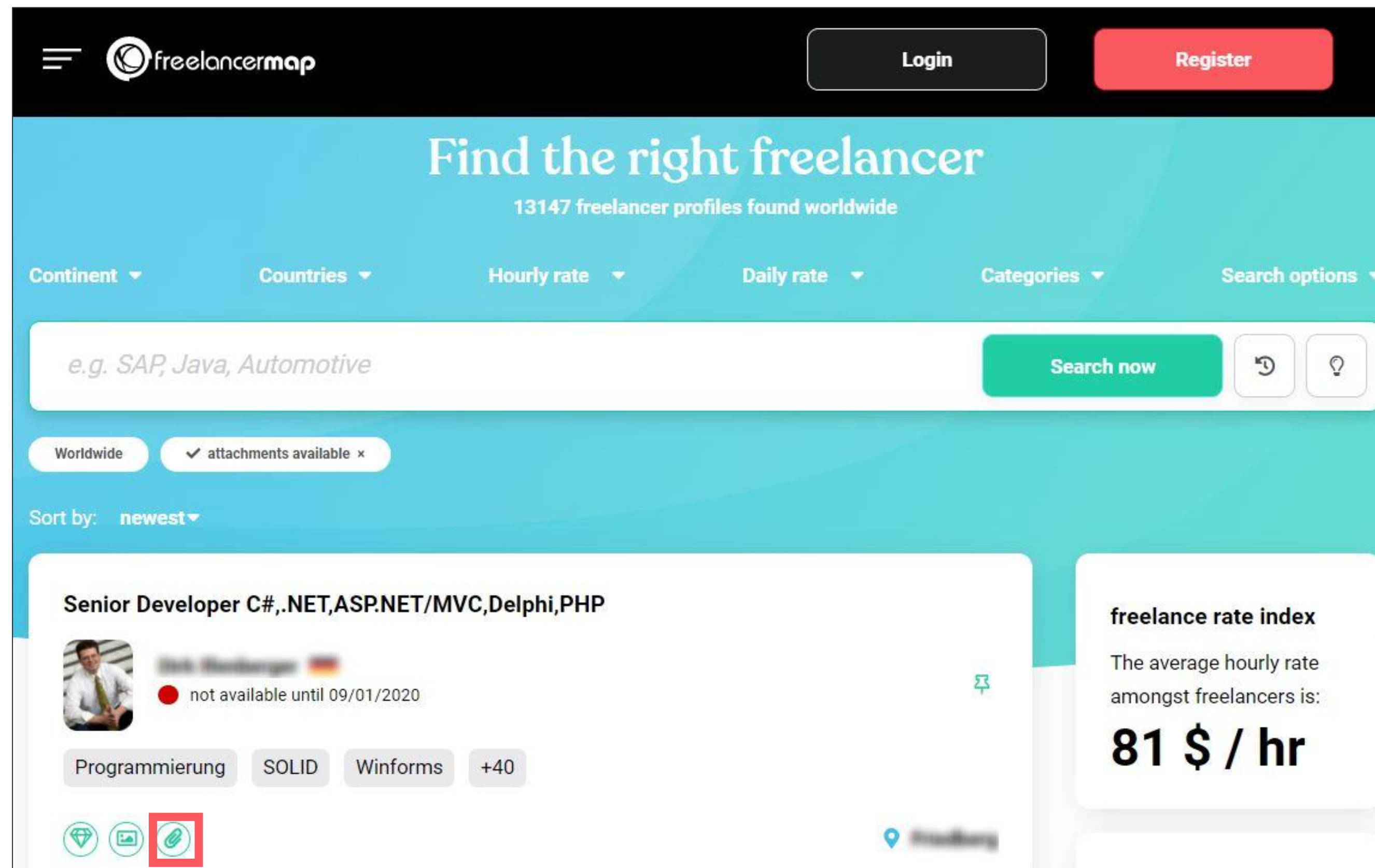
Save your **most frequent searches** to speed up your talent search. Next time you log in, simply go to the advanced search and click on the saved search that you want to start.

Besides, you can activate the **automated freelancer alert**, to receive new (or updated) profiles for all of those searches directly per email.

# DOWNLOAD CVs AND MORE

FOR RECRUITERS AND COMPANIES

FREELANCER DIRECTORY 



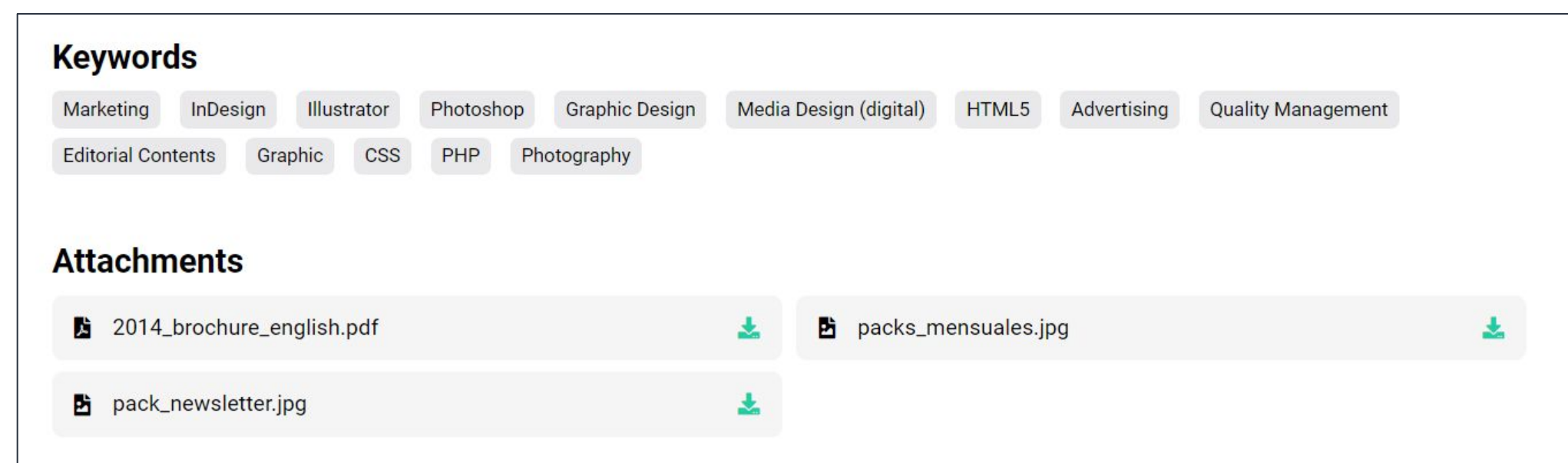
The screenshot shows the Freelancermap website interface. At the top, there is a navigation bar with the logo, a menu icon, and buttons for 'Login' and 'Register'. Below this is a large teal banner with the text 'Find the right freelancer' and '13147 freelancer profiles found worldwide'. A search bar contains the text 'e.g. SAP, Java, Automotive' and a 'Search now' button. Below the search bar are filters for 'Continent', 'Countries', 'Hourly rate', 'Daily rate', 'Categories', and 'Search options'. A 'Worldwide' filter is selected, and a tag 'attachments available' is visible. The 'Sort by' dropdown is set to 'newest'. A profile card for a 'Senior Developer C#,.NET,ASP.NET/MVC,Delphi,PHP' is shown, featuring a profile picture, a red dot indicating unavailability until 09/01/2020, and a 'freelance rate index' of '81 \$ / hr'. A red box highlights a 'clip icon' in the bottom left corner of the profile card.

Freelancers have the option to add **CVs, work samples, or certifications** to their profile.

All users included in the business account will be able to **download those attachments from freelancer's profiles**.

When a freelancer profile has any attachment, the profile is marked on the listings with a **clip icon**.

In a profile, you will see **all attachments available** listed under the keywords section (see below).



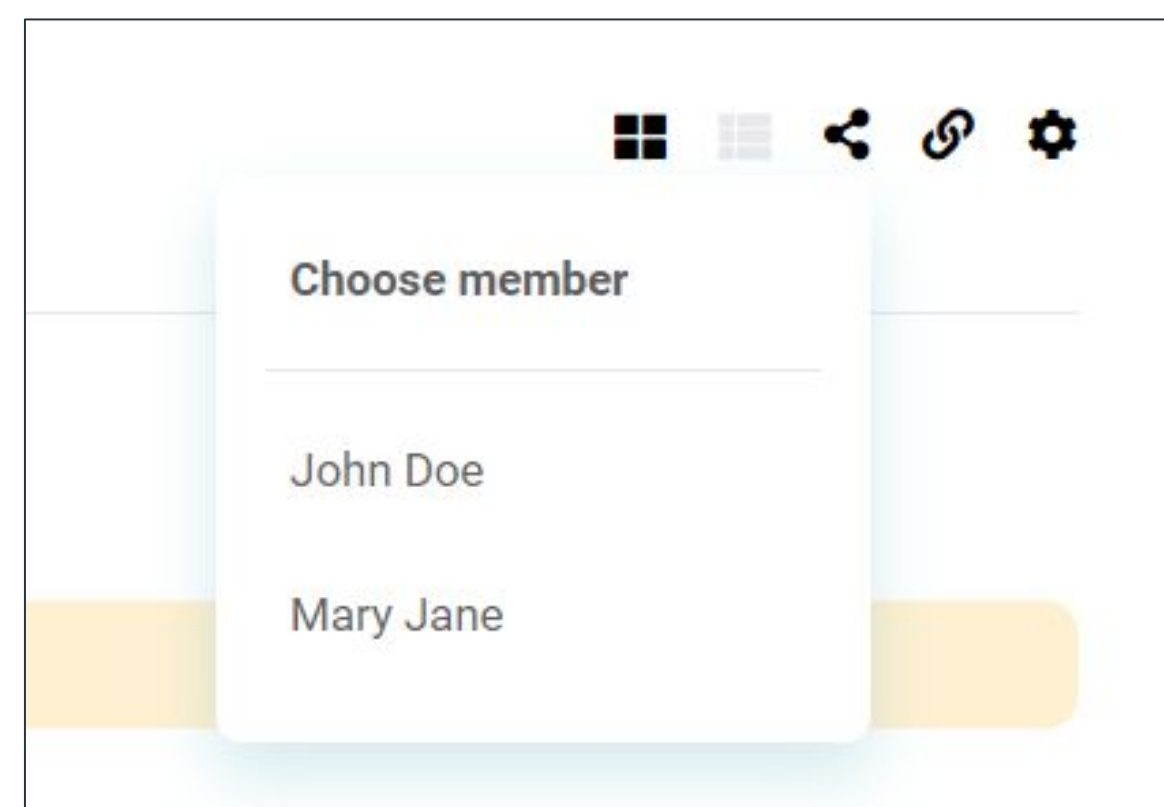
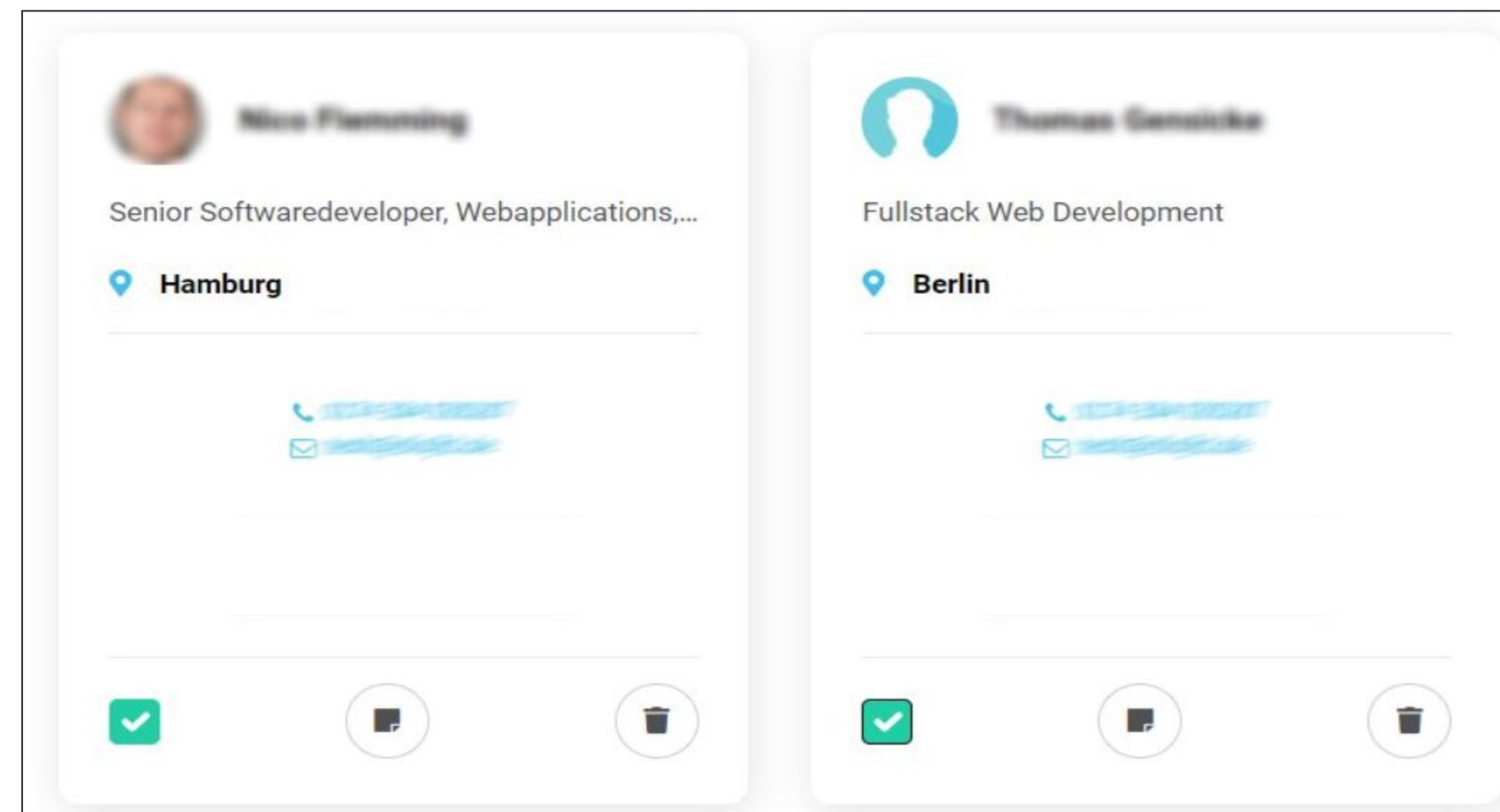
The screenshot shows the 'Keywords' and 'Attachments' section of a freelancer profile. The 'Keywords' section lists various skills and services: Marketing, InDesign, Illustrator, Photoshop, Graphic Design, Media Design (digital), HTML5, Advertising, Quality Management, Editorial Contents, Graphic, CSS, PHP, and Photography. The 'Attachments' section lists three files: '2014\_brochure\_english.pdf', 'packs\_mensuales.jpg', and 'pack\_newsletter.jpg', each with a download icon.



# FREELANCER WATCHLISTS

FOR RECRUITERS AND COMPANIES

TO WATCHLISTS 



Use the **watchlist feature** to group freelancers by a particular set of skills, location or any other criteria.

**Create several freelancer lists** to send tailored mass inquiries and to manage multiple projects in an efficient manner (Learn how to contact several freelancers on the next page).

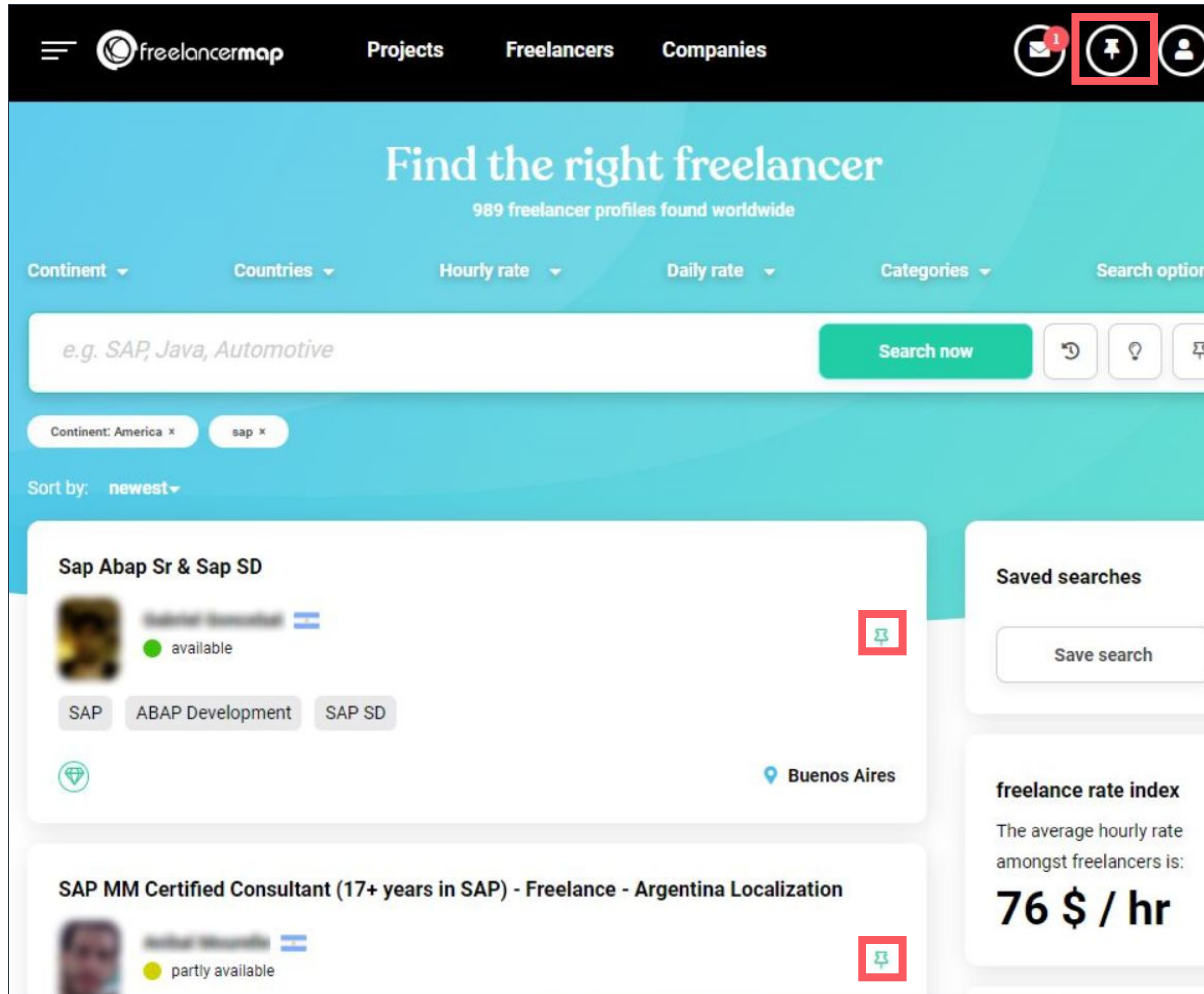
It's also possible to **link a list with an active project**, allowing you to directly view anyone who has already been invited to the project. These profiles will show up as marked with an email symbol (see example).

If you'd like to **share your created lists with your colleagues**, you can do it by clicking on the share button and selecting the person to share with. They will receive a copy of the watch list and they can use it for their own needs.

# CONTACT SEVERAL EXPERTS

FOR RECRUITERS AND COMPANIES

FREELANCER DIRECTORY 



The screenshot shows the FreelancerMap website interface. At the top, there is a navigation bar with 'freelancermap' logo and links for 'Projects', 'Freelancers', and 'Companies'. On the right side of the navigation bar, there are icons for a message (with a red notification bubble), a pin icon (highlighted with a red box), and a user profile icon. Below the navigation bar, the main heading reads 'Find the right freelancer' with a subtext '989 freelancer profiles found worldwide'. There are several filter options: 'Continent', 'Countries', 'Hourly rate', 'Daily rate', 'Categories', and 'Search options'. A search bar contains the text 'e.g. SAP, Java, Automotive' and a 'Search now' button. Below the search bar, there are filter tags for 'Continent: America' and 'sap'. A 'Sort by: newest' dropdown is also visible. The main content area displays two freelancer profiles. The first profile is for 'Sap Abap Sr & Sap SD' with a status of 'available' and a location of 'Buenos Aires'. A red box highlights the pin icon on this profile. The second profile is for 'SAP MM Certified Consultant (17+ years in SAP) - Freelance - Argentina Localization' with a status of 'partly available'. A red box also highlights the pin icon on this profile. On the right side of the main content area, there is a 'Saved searches' section with a 'Save search' button and a 'freelance rate index' section showing 'The average hourly rate amongst freelancers is: 76 \$ / hr'.

Did you find several interesting freelancers for a role? **Contact them at once** with a single message with the mass inquiry.

Add all interesting candidates to your watchlist by clicking on the pin icon.

You will find your watchlist on the top menu, under the **pin icon**.

Enter the watchlist, select the profiles you want to get in touch with and click on the “*Send mass inquiry*” button.


# APPLICATION'S CONTACT DETAILS

FOR RECRUITERS AND COMPANIES



DASHBOARD / MAILBOX / MESSAGE

← Back

 30.09.2021, 12:32

## UI/UX designer

*Hi, I'm interested in this project. Please contact me. Best regards,*

---

**Contact info**

**Company** [redacted]

**Name** [redacted]

**ZIP / City** [redacted]



**Country** [redacted]

**Phone** [redacted]

**Website** [redacted]

**Email** [redacted]

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[Answer](#) [decline](#)  

---

**Options**

[Download](#) [Note](#) [Block](#) [Report spam](#) [Link to project](#)

All users within the account, will receive **premium benefits**. This means that they will get direct access to **applicant's contact details**.

Whenever an expert applies for one of your projects, you will see their message and also directly all contact details available: **phone number, email or website**.

Specially if you need to **find an IT expert urgently**, you will be able to get in touch quicker than using our intern messaging system.



# ACCOUNT PERFORMANCE

FOR RECRUITERS AND COMPANIES

MANAGE EMAIL PREFERENCES



DASHBOARD / SETTINGS

## Manage your settings


- E-Mails
- Personal data
- Change password
- Change e-mail address
- Membership

### E-mail

- Send me the freelancemap newsletter (1-2 per month)
- Notify me when I receive new messages
- Inform me about freelancemap's new features and changes
- Inform me about freelancemap's special offers and discounts
- Inform me about special offers from partner companies
- Send me statistics about my projects (weekly)
- I would like to get statistics on my Multiusers once a week
- Applications directly via e-mail





Save

## Your weekly report from freelancemap

 FIND EXPERTS AND PROJECTS

Dear [redacted]

this is your weekly report by freelancemap.

 Active projects	1.009
 Search hits	12.668
 Clicks	2.645
 <u>Unread mails</u>	7

Kind regards  
freelancemap.com Team

With the business account, you can activate a **weekly email** including some insights on your projects performance. How many projects are listed, how often were these found, etc.



# APPLICATIONS BY EMAIL

FOR RECRUITERS AND COMPANIES

MANAGE EMAIL PREFERENCES



DASHBOARD / SETTINGS

## Manage your settings

---

E-Mails

Personal data

Change password

Change e-mail address

Membership

### E-mail

- Send me the freelancemap newsletter (1-2 per month)
- Notify me when I receive new messages
- Inform me about freelancemap's new features and changes
- Inform me about freelancemap's special offers and discounts
- Inform me about special offers from partner companies
- Send me statistics about my projects (weekly)
- I would like to get statistics on my Multiusers once a week
- Applications directly via e-mail

Save

With the business account every user within the team will have the option to receive new **applications and proposals directly via email**.

Usually, freelancemap notifies you by email when you receive a new message so you can log in to your account and review it as soon as possible.

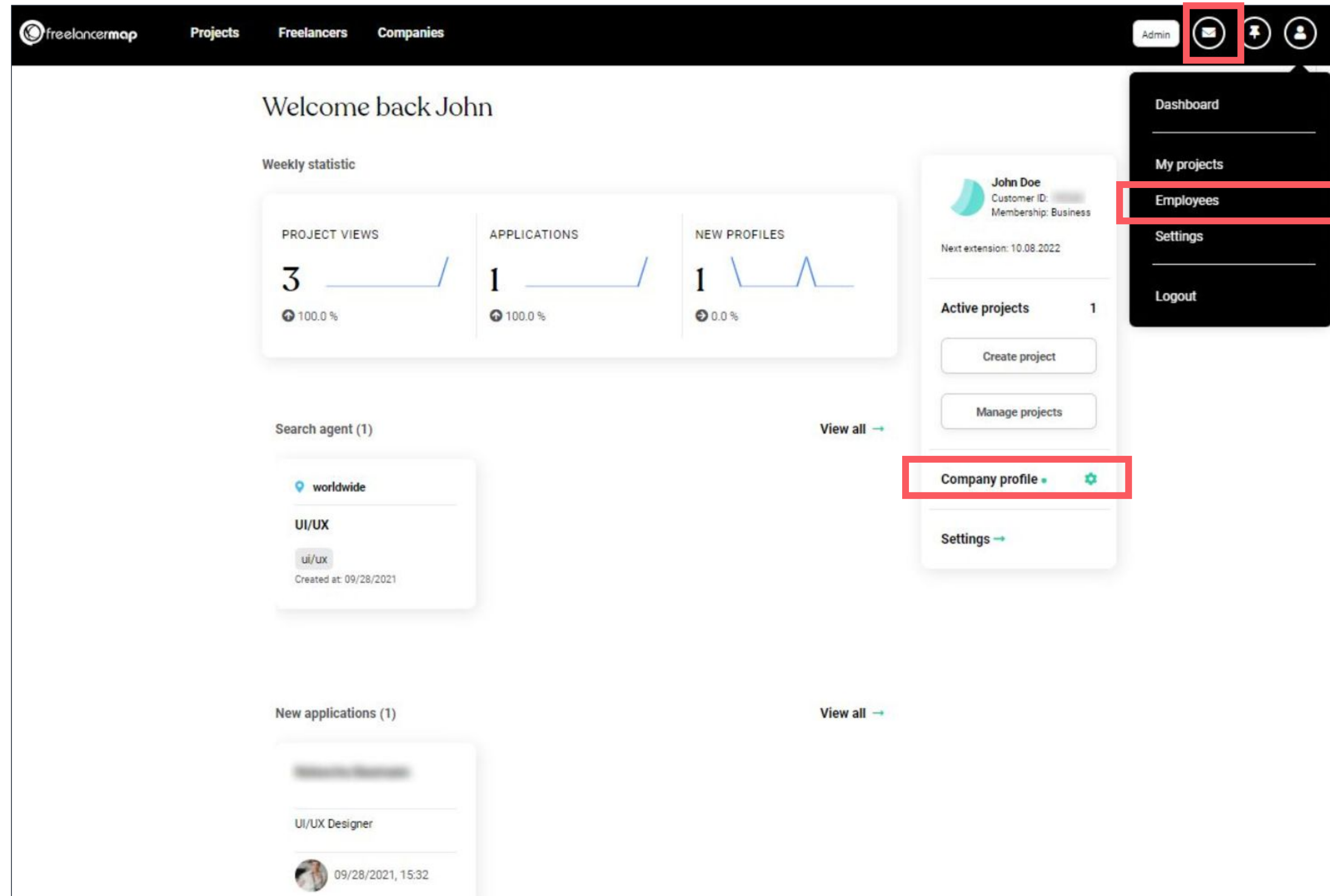
With the business account you will be able to receive the application, attachments and contact details directly via email.

You just need to manage your email preferences in your **“settings”**.

# DASHBOARD OVERVIEW

WITH THE BUSINESS ACCOUNT

TO DASHBOARD 



The screenshot displays the FreelancerMap dashboard interface. At the top, there is a navigation bar with the logo and menu items: Projects, Freelancers, and Companies. On the right side of the navigation bar, there are icons for Admin, a notification bell, a pin, and a user profile. The main content area is titled "Welcome back John" and features a "Weekly statistic" section with three charts: "PROJECT VIEWS" (3, 100.0%), "APPLICATIONS" (1, 100.0%), and "NEW PROFILES" (1, 0.0%). Below this, there is a "Search agent (1)" section showing a "worldwide" agent with "UI/UX" skills, created on 09/28/2021. A "New applications (1)" section shows a "UI/UX Designer" application from 09/28/2021, 15:32. On the right side, a user profile sidebar for "John Doe" (Customer ID: [redacted], Membership: Business) is visible, with a "Next extension: 10.08.2022". The sidebar includes "Active projects" (1) with "Create project" and "Manage projects" buttons, and "Company profile" with a settings gear icon. A "Settings" link is also present at the bottom of the sidebar. A dark dropdown menu is open from the user profile icon, listing "Dashboard", "My projects", "Employees", "Settings", and "Logout".

# BUSINESS IN A NUTSHELL

FREELANCERMAP ON YOUR SIDE

MEMBERSHIPS AND COSTS 

## BUSINESS PACKAGE

- Post unlimited job ads
- Access over 100,000+ available freelancers (50,000+ in Germany)
- Send unlimited messages and contact requests
- Download profile attachments (e.g. CVs, portfolio, certifications)
- Publish a company profile
  
- 1 owner account + option to buy further logins for team members
- Automated project import
- Receive proposals directly by email

Monthly contract	Annual contract
<b>€89</b>	<b>€708</b>
	SAVE <b>33%</b>

*Prices displayed in USD and billed upon purchase. All prices are net-prices and are subject to local taxes.*





# OUR TEAM IS HERE FOR YOU

GET IN TOUCH!

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